

Thomson Financial/Intelligence Data
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August 6, 2001

Dear Valued Client,

It is with great pleasure that I welcome you to the global family of Intelligence Data customers. I trust that you will find Intelliscope to be a powerful tool that thoroughly delivers on our pledge to help you achieve a sustainable competitive advantage.

Your Intelliscope subscription provides you with access to a wealth of high-value opinion and analysis via a flexible and intuitive user interface. Recent enhancements to the product include a new user interface that provides faster page performance and improved navigation as well as new features that save time, produce more relevant results, and help users make better informed download decisions.

Intelliscope enables you to maximize your investment in business intelligence with highly efficient, robust work tools that allow you to quickly locate and access the critical information you need in today's fast-changing, global corporate environment. While Intelliscope is designed to be very user-friendly, we make it easy for you to obtain assistance should you need it. Every screen within the product has a link to a detailed online help section, and many of the product features include "Tip" links that provide helpful usage hints. In addition, our client services department is available Monday through Friday to provide you with personal, one-on-one assistance via phone or e-mail.

To complement the valuable insights and analysis available through our broker research collection, Intelliscope offers integrated morning meeting notes that provide an accurate, up-to-date understanding of the marketplace from seasoned analysts. Advanced search functionality including cross-database search, database-specific advanced search, and alerts enable you to customize your search efforts to meet your specific needs. And leading-edge notification and information-sharing features like "Post and Share" and multiple e-mail alerts make it easy for your entire organization to stay current with important information.

We hope you will be as excited as we are with the enhanced Intelliscope, and with the new features and content that are on the way. Please feel free to contact us at any time with any comments, questions, or suggestions. We look forward to working with you and becoming a partner in your success.

Best regards,

A handwritten signature in black ink that reads "Gary Halliwell". The signature is written in a cursive, flowing style.

Gary Halliwell
President and Founder,
Intelligence Data